

*Worth 4 CE credits!*

# Options, Lease Options, & Purchase Agreements

**March 18, 2010 8:30 am—12:30 pm**

Location: University of Phoenix, 5700 Pasadena NE, 87113

This new class will make real estate brokers aware of key elements of an Option, a Lease Option, and a Lease Purchase. What are the differences? Negotiating strategies will be presented for these three alternatives to the standard purchase agreement.

Bill Hallett, founder of Mandatory And More, has been licensed in New Mexico since 1978 and has held a New Mexico Real Estate Broker's License since 1981. He has held numerous volunteer positions and has been instructing REALTORS® since 1995.

To register, send the below information to CARNM by March 16, 2010:

6739 Academy Rd. NE, Alb., NM 87109 kelli@carnm.com 503.7807 (phone) 877.568.1632 (fax)

**FEE : \$60.00 FEE for Members**

**\$75.00 FEE for Non-members**

Name \_\_\_\_\_ Phone \_\_\_\_\_

Mailing Address w/Zip Code \_\_\_\_\_

Email \_\_\_\_\_

Method of Payment:  Visa  Mastercard  Discover  American Express  Check

Amount of Payment: \$ \_\_\_\_\_

Account # \_\_\_\_\_ CID Code \_\_\_\_\_ Expires \_\_\_\_\_

Billing Address w/Zip Code \_\_\_\_\_

Name on Card \_\_\_\_\_

Please note: A full refund (less a \$10 handling fee) will be issued only if CARNM receives written notice 48 hours before the day of the class.