Dear Members,

I hope everyone had a productive first quarter of 2019 and will have an even better second quarter! The CCIM NM Chapter has had great accomplishments so far and planning is still underway for a variety of events and initiatives for the remainder of the year.

Shelly Branscom, CCIM and the Intersections Committee has been doing an amazing job planning this year's event on October 24, 2019. During the last Deal Making Session, she announced that there will be 5 national speakers and an opportunity to earn up to 6 CE credits. I have no doubt Intersections will be a great event!

Committee Member, Corinna Yonemoto-Brown, has been busy reaching out to various non-profits to organize a Community Caring in Action Day this fall. The Chapter always enjoys this volunteer day, and I appreciate Corinna’s enthusiasm finding a fun event for everyone.

The Chapter is heavily focused on partnering with the State Bar of NM to bring awareness and understanding of the CCIM designation to different professional industries. I’m excited to add value to the CCIM members through this new partnership; more information will be released as details are finalized.

As always, the CCIM Board and CARNM staff have been a huge help, and I want to extend a special thanks to everyone!

**MARK YOUR CALENDAR** - The next Deal Making Session will be held on Wednesday, June 5th at the CNM Workforce Training Center.

Sincerely,
Jessica Kuhn, CCIM
CCIM Deal Making Session & Forum
June 5, 2019 | 7:45 - 9:00 a.m.
CNM Workforce Training Center
5600 Eagle Rock Ave NE

Deal Making Session Guest Policy

Save the Date: 2019 Intersections
October 24, 2019 | 8:15 a.m. - 6:45 p.m.
National Speakers | Up to 6 CE Credits
Online registration opens August 1, 2019
Event Center at Sandia Golf Club
30 Rainbow Rd

CCIM Education

CCIM CI 103
July 16-19, 2019 | 8:30 a.m. - 5:30 p.m.
Greater El Paso Assoc. of Realtors | 6400 Gateway Blvd
Register Online | 10 CE Credits
In CI 103, you'll learn such advanced skills as how to perform a comparative lease analysis between competing assets, analyze a sale-leaseback to help a client generate capital from their owned real estate, and advise a client on a lease vs. purchase decision to facilitate an expansion.

Online Designation
Taught by established commercial real estate practitioners who emphasize practical application, the designation curriculum courses are the foundation of the CCIM program. These courses comprise the education component of the CCIM designation requirements. Learn more here.

Classroom Designation & Blended Learning
In a blended course, you'll start with four weeks of immersive self-paced learning and virtual class sessions to learn core concepts before applying them to real-world scenarios in a day-and-a-half in-person classroom capstone. Learn more here.

Online & Classroom Ward
The Robert L. Ward Center was created to provide continuing education and thought leadership to CCIM Institute members and non-members on timely topics in the commercial real estate industry. As a participant, you'll tackle today's most relevant subjects, including current financial analysis strategies, communication skills, high-tech marketing strategies, and crowdfunding. Learn more here.

Designee Resources:
Membership Benefits
Ward Center Classes
Find a CCIM
Upcoming CCIM Events

Candidate Resources:
CI Classes
Testing Dates
Portfolio Information
Time and Cost

CCIM NM Scholarship Opportunities support qualified real estate professionals in their efforts to achieve the CCIM designation. Recipients should exemplify the high caliber of professionals that comprise the CCIM Institute. Scholarship opportunities are announced annually during the fall via email. Learn more here.

CCIM Deal Making Session Thank Yous & Properties:
May 2019 Properties | May 2019 Thank Yous
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Austin Tidwell, Candidate Guidance, Deal Making Session, Deal Making Timer, Deal of the Year Award

Corinna Y-Brown, Community Caring

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